

Message Text

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PAGE 01 BONN 05694 311319Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----010900Z 093414 /22

R 311308Z MAR 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 7034
USMISSION USBERLIN
AMCONSUL DUSSELDORF
AMCONSUL HAMBURG
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS BONN 05694

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - INSTANT INSTRUMENTS, INC.
HAVERHILL, MA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FRANZ BERGMANN
KURFUERSTENDAMM 170
1000 BERLIN 15, GERMANY
CONTACT: HERR SOMMERFELD, MANAGER
PHONE: 030-881 40 06
COMMENT: GERMAN COMPANY, MAJOR ELECTRONIC COMPONENTS
SUPPLIER, WOULD WELCOME DIRECT CONTACTS WITH US FIRM.
FIRM FEELS LINE OFFERED FITS INTO ITS SALES ACTIVITIES.
SUBMIT PRODUCT LITERATURE IN GERMAN LANGUAGE, IF
AVAILABLE.

J. CH. TRAUBE
GERAETE FUER MEDIZIN U. FORSCHUNG
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PAGE 02 BONN 05694 311319Z

BRUCKNERSTR. 2
4005 MEERBUSCH 1
CONTACT: HERR WAGNER
PHONE: 02159-7013
TELEX: 8531003 JCHT D
COMMENT: TRAUBE IS A VERY GOOD CONTACT OF AMCONSUL
DUESSELDORF. FINANCIALLY SOUND. FINANCIAL REFERENCE:

COMMERZBANK AG, 4005 MEERBUSCH 2.

TREATRON HANDELS-GMBH

HOVEST. 65

2000 HAMBURG 28

CONTACT: MR. LIBOR

PHONE: 040-783230

COMMENT: COMPANY WAS FOUNDED IN 1974. AGENCY FOR
ELECTRONIC AND LABORATORY EQUIPMENT.

MEGATRON-LEMOSA

ELEKTRONIK-POWER SUPPLIES

HERMANN-OBERTH-STRASSE 7

8011 PUTZBRUNN B. MUENCHEN

CONTACT: FRAU BAUSTERT, MANAGER

PHONE: 089-465066

TELEX: 05-22378

COMMENT: FIRM IS IMPORTER OF ELECTRONIC COMPONENTS,
RESISTORS, POTENTIOMETERS, MODULAR POWER SUPPLIES
AND LABORATORY POWER SUPPLIES, ETC. EMPLOYS 25 PERSONS;
ANNUAL SALES EXCEED DM 5 MILLION. TO SOME EXTENT, THE
FIRM ALSO MANUFACTURES SPECIAL ELECTRONIC EQUIPMENT.
IT REPRESENTS ON OWN ACCOUNT A NUMBER OF AMERICAN,
SWISS AND BRITISH MANUFACTURERS. THE FIRM'S FINANCES
ARE SAID TO BE IN GOOD ORDER AND OBLIGATIONS ARE MET
PROMPTLY. THE COMPANY IS CONSIDERED TO BE A SUITABLE
BUSINESS PARTNER.

ZENTRO-ELEKTRIK GMBH

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PAGE 03 BONN 05694 311319Z

SANDWEG 20

7530 PFORZHEIM

CONTACT: HERR MITTWICH, MANAGER

PHONE: 07231-44001

TELEX: 07 83 701

COMMENT: COMPANY EXPRESSED INTEREST ALTHOUGH GIVEN
TOUGH GERMAN AND INTERNATIONAL COMPETITION. US
PRODUCTS HAVE TO MEET BOTH GERMAN VDE-STANDARDS
(GERMAN ELECTRICAL ASSOCIATION) AND RADIATION OF
RECEIVER OSCILLATORS REQUIREMENTS OF THE FEDERAL
GERMAN POST OFFICE. COMPANY ALREADY DISTRIBUTES
BRITISH PRODUCTS, HAS STAFF OF 70. SALES TERRITORY
COVERS FRG AND EC COUNTRIES.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
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Previous Handling Restrictions: n/a
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3050204
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - INSTANT INSTRUMENTS, INC. HAVERHILL, MA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/7bb9d4b4-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009